Translation

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Summary of Consolidated Financial Results for the Year Ended September 30, 2023 (Based on Japanese GAAP)

November 14, 2023

Company name: KONAKA CO.,LTD.

Stock exchange listing: Tokyo

Stock code: 7494 URL https://www.konaka.co.jp

Representative: Representative Director, President and CEO Kensuke Konaka

Group Representative

Senior Managing Executive Officer, CFO,

Inquiries: General Manager of Administration Makoto Okumura TEL 045(825)7700

Headquarters

Scheduled date of ordinary general meeting of shareholders:

Scheduled date to file Securities Report:

December 22, 2023

Scheduled date to commence dividend payments:

December 25, 2023

Preparation of supplementary material on financial results: Yes

Holding of financial results meeting:

Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended September 30, 2023 (from October 1, 2022 to September 30, 2023)

(1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating pr	ofit	Ordinary pro	ofit	Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended September 30, 2023	65,797	4.2	(912)	_	(684)	_	(161)	_
Year ended September 30, 2022	63,174	_	(3,255)	_	(2,193)	_	(3,231)	_

Note: Comprehensive income Year ended September 30, 2023 $$\pm$178 million [-\%]$ Year ended September 30, 2022 $$\pm$(4,694) million [-\%]$

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended September 30, 2023	(5.52)	-	(0.8)	(1.3)	(1.4)
Year ended September 30, 2022	(110.99)	-	(15.2)	(3.9)	(5.2)

Reference: Share of profit (loss) of entities accounted for using equity method

Year ended September 30, 2023 ¥− million Year ended September 30, 2022 ¥− million

Note: The Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and relevant ASBJ regulations from the beginning of the previous fiscal year, and each figure for the fiscal year ended September 30, 2022, is the figure after applying the accounting standard and relevant ASBJ regulations. As such, year-on-year percentage changes are not provided.

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of September 30, 2023	50,612	19,437	37.5	648.55
As of September 30, 2022	54,307	19,797	35.2	657.10

Reference: Equity As of September 30, 2023 ¥18,969 million
As of September 30, 2022 ¥19,131 million

(3) Consolidated cash flows

	Cash flows from	Cash flows from	Cash flows from	Cash and cash equivalents	
	operating activities	investing activities	financing activities	at end of period	
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	
Year ended September 30, 2023	415	1,248	(2,735)	5,493	
Year ended September 30, 2022	1,644	(567)	(844)	6,547	

2. Cash dividends

		Annu	al dividends per	Total cash	Dividend payout	Ratio of dividends to net assets			
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total	dividends (Total)	ratio (Consolidated)	(Consolidated)	
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%	
Year ended September 30, 2022	-	10.00	-	10.00	20.00	582	-	2.7	
Year ended September 30, 2023	-	10.00	-	10.00	20.00	583	-	3.1	
Year ending September 30, 2024 (Forecast)	-	10.00	=	10.00	20.00		75.3		

3. Forecast of consolidated financial results for the year ending September 30, 2024 (from October 1, 2023 to September 30, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending March 31, 2024	38,713	5.8	2,188	188.0	2,276	126.3	1,604	52.4	54.84
Full year	71,194	8.2	1,414	-	1,593	Ī	777	-	26.56

4. Notes

(1) Changes in significant subsidiaries during the year ended September 30, 2023
(changes in specified subsidiaries resulting in the change in scope of consolidation):

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

Changes in accounting policies due to other reasons:

No
Changes in accounting estimates:

No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

	As of September 30, 2023	31,146,685 shares	As of September 30, 2022	31,146,685 shares
N	Number of treasury shares at the end of the			
	As of September 30, 2023	1,897,073 shares	As of September 30, 2022	2,031,282 shares
1	average number of shares during the period	erage number of shares during the period		
	Year ended September 30, 2023	29,188,004 shares	Year ended September 30, 2022	29,115,691 shares

Reference: Summary of non-consolidated financial results

1. Non-consolidated financial results for the year ended September 30, 2023 (from October 1, 2022 to September 30, 2023)

(1) Non-consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary pro	fit	Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended September 30, 2023	37,498	10.5	325	-	611	_	161	_
Year ended September 30, 2022	33,937	_	(1,417)	-	(636)	_	(1,809)	_

	Earnings per share	Diluted earnings per share
	Yen	Yen
Year ended September 30, 2023	5.53	-
Year ended September 30, 2022	(62.16)	_

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share	
	Millions of yen	Millions of yen	%	Yen	
As of September 30, 2023	40,548	23,393	57.7	799.79	
As of September 30, 2022	41,404	23,411	56.5	804.10	

Reference: Equity

As of September 30, 2023

¥23,393 million

As of September 30, 2022

¥23,411 million

2. Forecast of non-consolidated financial results for the year ending September 30, 2024 (from October 1, 2023 to September 30, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating pr	Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending March 31, 2024	23,286	7.4	1,877	28.6	2,023	24.7	1,325	(19.8)	45.30
Full year	40,620	8.3	1,169	259.3	1,480	142.2	607	276.4	20.75

^{*} Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

(Notes regarding forward-looking statements)

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These statements do not purport that the Company pledges to realize such statements. Actual performance and other results may differ materially due to various factors.

(Financial results briefing materials)

The Company plans to hold a financial results briefing for institutional investors and securities analysts. The materials, etc. distributed at the briefing will be posted on the Company's website immediately after the briefing.

^{*} Proper use of forecasts of financial results, and other special matters

Consolidated financial statements Consolidated balance sheets

		(Millions of yen)
	As of September 30, 2022	As of September 30, 2023
Assets		
Current assets		
Cash and deposits	6,744	5,894
Accounts receivable - trade	2,532	2,826
Merchandise and finished goods	15,499	14,327
Work in process	1	2
Raw materials and supplies	286	366
Other	1,469	1,347
Allowance for doubtful accounts	(0)	
Total current assets	26,533	24,764
Non-current assets		
Property, plant and equipment		
Buildings and structures	25,921	24,654
Accumulated depreciation	(22,078)	(21,195)
Buildings and structures, net	3,842	3,458
Machinery, equipment and vehicles	437	136
Accumulated depreciation	(418)	(126)
Machinery, equipment and vehicles, net	18	10
Tools, furniture and fixtures	8,265	8,109
Accumulated depreciation	(7,991)	(7,679)
Tools, furniture and fixtures, net	274	430
Land	10,409	9,341
Leased assets	81	81
Accumulated depreciation	(46)	(50)
Leased assets, net	35	31
Construction in progress	27	23
Total property, plant and equipment	14,607	13,296
Intangible assets		
Trademark right	1,090	43
Telephone subscription right	13	13
Other	314	498
Total intangible assets	1,418	555
Investments and other assets	· · · · · · · · · · · · · · · · · · ·	
Investment securities	2,932	3,417
Long-term loans receivable	659	556
Leasehold and guarantee deposits	7,638	7,031
Retirement benefit asset	399	699
Other	158	339
Allowance for doubtful accounts	(42)	(47)
Total investments and other assets	11,746	11,996
Total non-current assets	27,773	25,848
Total assets	54,307	50,612

	As of September 30, 2022	As of September 30, 2023
Liabilities		
Current liabilities		
Notes and accounts payable - trade	1,641	1,709
Electronically recorded obligations - operating	2,045	2,331
Short-term borrowings	13,562	12,075
Current portion of long-term borrowings	658	7,652
Accounts payable - other	141	341
Accrued expenses	2,772	2,314
Income taxes payable	422	366
Accrued consumption taxes	569	286
Contract liabilities	994	896
Provision for bonuses	420	413
Other	396	252
Total current liabilities	23,625	28,640
Non-current liabilities		
Long-term borrowings	7,738	85
Long-term accounts payable - other	56	55
Deferred tax liabilities	1,453	1,014
Retirement benefit liability	606	594
Provision for point card certificates	37	31
Long-term guarantee deposits	668	444
Other	323	308
Total non-current liabilities	10,885	2,534
Total liabilities	34,510	31,175
Net assets		
Shareholders' equity		
Share capital	5,305	5,305
Capital surplus	13,253	13,253
Retained earnings	2,553	1,631
Treasury shares	(3,342)	(3,120)
Total shareholders' equity	17,770	17,070
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,481	1,840
Foreign currency translation adjustment	(46)	(39)
Remeasurements of defined benefit plans	(73)	98
Total accumulated other comprehensive income	1,361	1,898
Non-controlling interests	665	467
Total net assets	19,797	19,437
Total liabilities and net assets	54,307	50,612
Total Institutes and not assets	54,507	50,012

Consolidated statements of income and consolidated statements of comprehensive income Consolidated statements of income

(Millions of yen) Fiscal year ended Fiscal year ended September 30, 2022 September 30, 2023 Net sales 63,174 65,797 Cost of sales 27,125 27,661 Gross profit 36,048 38,135 Selling, general and administrative expenses 39,304 39,047 Operating loss (3,255)(912)Non-operating income Interest income 14 25 Dividend income 32 38 Rental income from real estate 482 357 Compensation income 49 80 Foreign exchange gains 215 87 Subsidies for employment adjustment 357 Other 229 177 1,382 Total non-operating income 766 Non-operating expenses 170 169 Interest expenses Rental expenses on real estate 84 74 Share issuance costs 214 Provision of allowance for doubtful accounts 5 4 Other 59 75 319 538 Total non-operating expenses (2,193)Ordinary loss (684)Extraordinary income Gain on sale of non-current assets 112 1.030 Gain on sale of investment securities 49 0 Compensation for forced relocation 230 Penalty income 440 Other 41 Total extraordinary income 162 1,742 Extraordinary losses Loss on retirement of non-current assets 8 39 Impairment losses 1,809 1,839 Loss on store closings 61 77 Other 21 0 Total extraordinary losses 1,899 1,957 Loss before income taxes (3,930)(898)Income taxes - current 297 286 Income taxes - deferred (804)(23)273 (517) Total income taxes Loss (4,204)(381)

(972)

(3,231)

(220)

(161)

Loss attributable to non-controlling interests

Loss attributable to owners of parent

Consolidated statements of comprehensive income

		(
	Fiscal year ended	Fiscal year ended	
	September 30, 2022	September 30, 2023	
Loss	(4,204)	(381)	
Other comprehensive income			
Valuation difference on available-for-sale securities	(226)	358	
Foreign currency translation adjustment	(159)	29	
Remeasurements of defined benefit plans, net of tax	(103)	171	
Total other comprehensive income	(490)	559	
Comprehensive income	(4,694)	178	
Comprehensive income attributable to			
Comprehensive income attributable to owners of parent	(3,645)	376	
Comprehensive income attributable to non-controlling interests	(1,048)	(198)	

Consolidated statements of changes in equity Fiscal year ended September 30, 2022

			Shareholders' equity		
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	5,305	13,253	6,349	(3,342)	21,565
Cumulative effects of changes in accounting policies			18		18
Restated balance	5,305	13,253	6,367	(3,342)	21,584
Changes during period					
Dividends of surplus			(582)		(582)
Loss attributable to owners of parent			(3,231)		(3,231)
Purchase of treasury shares				(0)	(0)
Net changes in items other than shareholders' equity					-
Total changes during period	_	_	(3,813)	(0)	(3,814)
Balance at end of period	5,305	13,253	2,553	(3,342)	17,770

	A	Accumulated other co	omprehensive incom	e		Total net assets	
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non-controlling interests		
Balance at beginning of period	1,698	47	30	1,776	1,708	25,051	
Cumulative effects of changes in accounting policies					5	23	
Restated balance	1,698	47	30	1,776	1,714	25,074	
Changes during period							
Dividends of surplus				-		(582)	
Loss attributable to owners of parent				-		(3,231)	
Purchase of treasury shares				-		(0)	
Net changes in items other than shareholders' equity	(217)	(93)	(103)	(414)	(1,048)	(1,463)	
Total changes during period	(217)	(93)	(103)	(414)	(1,048)	(5,277)	
Balance at end of period	1,481	(46)	(73)	1,361	665	19,797	

		Shareholders' equity						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity			
Balance at beginning of period	5,305	13,253	2,553	(3,342)	17,770			
Changes during period								
Dividends of surplus			(583)		(583)			
Loss attributable to owners of parent			(161)		(161)			
Purchase of treasury shares				(0)	(0)			
Disposal of treasury shares		(177)		222	45			
Transfer of loss on disposal of treasury shares		177	(177)		-			
Net changes in items other than shareholders' equity					_			
Total changes during period	_	_	(922)	222	(699)			
Balance at end of period	5,305	13,253	1,631	(3,120)	17,070			

	1	Accumulated other co	omprehensive incom-	е			
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non-controlling interests	Total net assets	
Balance at beginning of period	1,481	(46)	(73)	1,361	665	19,797	
Changes during period							
Dividends of surplus				-		(583)	
Loss attributable to owners of parent				_		(161)	
Purchase of treasury shares				_		(0)	
Disposal of treasury shares				-		45	
Transfer of loss on disposal of treasury shares				_		_	
Net changes in items other than shareholders' equity	358	7	171	537	(198)	339	
Total changes during period	358	7	171	537	(198)	(359)	
Balance at end of period	1,840	(39)	98	1,898	467	19,437	

Consolidated statements of cash flows

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	September 30, 2022	September 30, 2023
Cash flows from operating activities		
Loss before income taxes	(3,930)	(898)
Depreciation	1,119	881
Impairment losses	1,809	1,839
Loss (gain) on valuation of derivatives	1	=
Increase (decrease) in allowance for doubtful accounts	6	4
Increase (decrease) in retirement benefit liability	(13)	(13)
Increase (decrease) in provision for retirement benefits for directors (and other officers)	(31)	_
Increase (decrease) in provision for point card certificates	(118)	(6
Increase (decrease) in provision for bonuses	(79)	(6)
Long-term loans offset with a rent	127	122
Long-term deposit offset with a rent	10	10
Loss (gain) on sale of non-current assets	(105)	(1,030
Loss on retirement of non-current assets	8	39
Loss (gain) on sale of investment securities	(49)	(0
Subsidy income	(357)	(9
Interest and dividend income	(47)	(63
Interest expenses	170	169
Penalty income	=	(440
Foreign exchange losses (gains)	(20)	(2
Decrease (increase) in trade receivables	(411)	(280
Decrease (increase) in inventories	2,495	1,088
Increase (decrease) in trade payables	601	241
Increase (decrease) in accrued expenses	44	(567
Increase (decrease) in accrued consumption taxes	358	(283
Other, net	8	(124
Subtotal	1,596	672
Interest and dividends received	35	49
Interest paid	(171)	(167
Penalty income received	(1/1)	189
Income taxes paid	(285)	(342
Income taxes refund	2	6
Subsidies received	467	7
	1,644	415
Net cash provided by (used in) operating activities	1,044	413
Cash flows from investing activities	(05)	(27.4
Payments into time deposits	(95)	(274
Proceeds from withdrawal of time deposits	(012)	106
Purchase of property, plant and equipment Proceeds from sale of property, plant and equipment	(913)	(1,045
	159	2,183
Payments for retirement of property, plant and equipment	(105)	(160
Purchase of intangible assets Purchase of investment securities	(270)	(272)
	(1)	_
Proceeds from sale and redemption of securities	325	8
Payments of leasehold and guarantee deposits	(171)	(244
Proceeds from refund of leasehold and guarantee deposits	425	914
Loan advances	(30)	(15
Proceeds from collection of loans receivable	20	2
Other, net	88	1 249
Net cash provided by (used in) investing activities	(567)	1,248

		(
	Fiscal year ended	Fiscal year ended	
	September 30, 2022	September 30, 2023	
Cash flows from financing activities			
Net increase (decrease) in short-term borrowings	472	(1,487)	
Repayments of long-term borrowings	(728)	(658)	
Purchase of treasury shares	(0)	(0)	
Dividends paid	(580)	(581)	
Dividends paid to non-controlling interests	(0)	(0)	
Other, net	(7)	(8)	
Net cash provided by (used in) financing activities	(844)	(2,735)	
Effect of exchange rate change on cash and cash equivalents	77	18	
Net increase (decrease) in cash and cash equivalents	309	(1,053)	
Cash and cash equivalents at beginning of period	6,237	6,547	
Cash and cash equivalents at end of period	6,547	5,493	

Non-consolidated financial statements Non-consolidated balance sheets

		(Millions of yen
	As of September 30, 2022	As of September 30, 2023
Assets		
Current assets		
Cash and deposits	3,711	3,640
Accounts receivable - trade	1,267	1,46
Merchandise and finished goods	8,719	8,53
Raw materials and supplies	172	25
Advance payments to suppliers	117	14
Prepaid expenses	388	34
Short-term loans receivable from subsidiaries and	326	28
associates	320	20
Other	357	35
Total current assets	15,060	15,02
Non-current assets		
Property, plant and equipment		
Buildings	1,528	1,55
Structures	27	3
Tools, furniture and fixtures	151	27
Land	7,312	6,61
Other	55	4
Total property, plant and equipment	9,075	8,52
Intangible assets		
Leasehold interests in land	0	
Software	6	(
Software in progress	_	13
Total intangible assets	7	20
Investments and other assets		
Investment securities	2,904	3,41
Shares of subsidiaries and associates	5,020	5,67
Long-term loans receivable	338	28
Long-term loans receivable from employees	0	
Long-term loans receivable from subsidiaries and		
associates	3,063	2,08
Long-term prepaid expenses	19	4
Leasehold and guarantee deposits	5,708	5,18
Prepaid pension costs	458	51
Other	84	9
Allowance for doubtful accounts	(337)	(48
Total investments and other assets	17,260	16,79
Total non-current assets	26,343	25,52
Total assets	41,404	40,54

As of September 30, 2022		A £S t 20 2022	As of Soutombor 20, 2022	
Current liabilities 1 21 Notes payable - trade 1,911 2,191 Accounts payable - trade 659 705 Short-term borrowings 9,339 9,166 Current portion of long-term borrowings 230 - Accounts payable - other 74 1111 Accrued expenses 1,164 1,269 Income taxes payable 288 334 Contract liabilities 837 778 Advances received 200 1 Deposits received 28 99 Unearmed revenue 91 70 Provision for bounces 194 194 Other 426 216 Total current liabilities 1,547 15,160 Non-current liabilities 1,075 88 Provision for boss on business of subsidiaries and associates 34 68 Provision for retirement benefits 539 336 Provision for retirement benefits 530 36 Provision for retirement benefits 530	¥ 1.190	As of September 30, 2022	As of September 30, 2023	
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Current portion of long-term borrowings 230 ————————————————————————————————————				
Accounts payable - other 7.4 1.16 Accrued expenses 1,164 1,269 Income taxes payable 288 334 Contract liabilities 837 778 Advances received 200 1 Deposits received 28 99 Uncarned revenue 91 70 Provision for bonuses 194 194 Other 426 216 Total current liabilities 15,547 15,160 Non-current liabilities 1,075 88 Provision for retirement benefits 539 536 Provision for retirement benefits 539 536 Provision for retirement benefits 68 68 Provision for retirement benefits 539 536 Provision for loss on business of subsidiaries and associates 84 68 Logate tax purpose reduc			9,100	
Accrued expenses 1,164 1,269 Income taxes payable 288 334 Contract liabilities 837 778 Advances received 200 1 Deposits received 28 99 Unearned revenue 91 70 Provision for bonuses 194 194 Other 426 216 Total current liabilities 15,547 15,160 Non-current liabilities 42 41 Deferred tax liabilities 1,075 880 Provision for retirement benefits 53 53 Provision for for son business of subsidiaries and associates 84 68 Long-term guarantee deposits 631 408 Other 71 59 Total non-current liabilities 2,444 1,994 Net assets 14,745 14,745 Share capital 5,305 5,305 Share capital surplus 14,745 14,745 Legal capital surplus 14,745 14,745			- 111	
Income taxes payable 288 334 Contract liabilities 387 778 Advances received 200 1 Deposits received 28 99 Uneamed revenue 91 70 Provision for bonuses 194 194 Other 426 216 Total current liabilities 15,547 15,160 Non-current liabilities 42 41 Defered tax liabilities 1,075 880 Provision for retirement benefits 539 536 Provision for loss on business of subsidiaries and 84 68 associates 34 68 Provision for loss on business of subsidiaries and 84 68 associates 1,195 1,194 Other 71 59 Total non-current liabilities 2,444 1,994 Total liabilities 3,305 5,305 Share capital 5,305 5,305 Share capital surplus 14,745 14,745 Total				
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Provision for retirement benefits 539 536 Provision for loss on business of subsidiaries and associates 84 68 Long-term guarantee deposits 631 408 Other 71 59 Total non-current liabilities 2,444 1,994 Total liabilities 17,992 17,154 Net assets Share capital 5,305 5,305 Capital surplus 14,745 14,745 Legal capital surplus 14,745 14,745 Total capital surplus 14,745 14,745 Retained earnings 370 370 Other retained earnings 370 370 Other retained earnings 370 370 Reserve for tax purpose reduction entry 244 239 Retained earnings brought forward 4,607 4,012 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,535 Valuation adjustments 1,481 1,840 <td></td> <td></td> <td></td>				
Provision for loss on business of subsidiaries and associates 84 68 Long-term guarantee deposits 631 408 Other 71 59 Total non-current liabilities 2,444 1,994 Total liabilities 17,992 17,154 Net assets 8 8 Shareholders' equity 8 8 Share capital 5,305 5,305 Capital surplus 14,745 14,745 Total capital surplus 14,745 14,745 Retained earnings 370 370 Retained earnings 370 370 Other retained earnings 370 4,012 Reserve for tax purpose reduction entry 244 239 Reserve for tax purpose reduction entry 244 239 Total retained earnings brought forward 4,607 4,012 Treasury shares (3,342) 3,120 Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation				
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Long-term guarantee deposits 631 408 Other 71 59 Total non-current liabilities 2,444 1,994 Total liabilities 17,992 17,154 Net assets Share capital 5,305 5,305 Capital surplus 14,745 14,745 Legal capital surplus 14,745 14,745 Total capital surplus 370 370 Retained earnings 370 370 Other retained earnings 370 370 Other retained earnings 4,607 4,012 Total retained earnings brought forward 4,607 4,012 Treasury shares 3,342 3,120 Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393		84	68	
Other 71 59 Total non-current liabilities 2,444 1,994 Total liabilities 17,992 17,154 Net assets Shareholders' equity Share capital 5,305 5,305 Capital surplus 14,745 14,745 Legal capital surplus 14,745 14,745 Total capital surplus 14,745 14,745 Retained earnings 370 370 Other retained earnings 370 370 Other retained earnings 4,607 4,012 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393		631	408	
Total non-current liabilities 2,444 1,994 Total liabilities 17,992 17,154 Net assets Share capital 5,305 5,305 Capital surplus 14,745 14,745 Legal capital surplus 14,745 14,745 Total capital surplus 14,745 14,745 Retained earnings 370 370 Other retained earnings 370 370 Other retained earnings 370 4,012 Reserve for tax purpose reduction entry 244 239 Retained earnings brought forward 4,607 4,012 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,846 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393				
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Net assets Shareholders' equity 5,305 5,305 Capital surplus 14,745 14,745 Legal capital surplus 14,745 14,745 Total capital surplus 14,745 14,745 Retained earnings 370 370 Other retained earnings 370 370 Other retained earnings 244 239 Reserve for tax purpose reduction entry 244 239 Retained earnings brought forward 4,607 4,012 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393				
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Share capital 5,305 5,305 Capital surplus 14,745 14,745 Total capital surplus 14,745 14,745 Retained earnings 370 370 Other retained earnings 370 370 Other retained earnings 244 239 Reserve for tax purpose reduction entry 244 239 Retained earnings brought forward 4,607 4,012 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393				
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Legal capital surplus 14,745 14,745 Total capital surplus 14,745 14,745 Retained earnings 370 370 Other retained earnings 370 370 Reserve for tax purpose reduction entry 244 239 Retained earnings brought forward 4,607 4,012 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393	•	3,303	3,303	
Total capital surplus 14,745 14,745 Retained earnings 370 370 Other retained earnings 244 239 Reserve for tax purpose reduction entry 244 239 Retained earnings brought forward 4,607 4,012 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393		14 745	14 745	
Retained earnings 370 370 Other retained earnings 244 239 Reserve for tax purpose reduction entry 244 239 Retained earnings brought forward 4,607 4,012 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393		-		
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Other retained earnings 244 239 Reserve for tax purpose reduction entry 4,607 4,012 Retained earnings brought forward 5,221 4,622 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393	e e	370	370	
Reserve for tax purpose reduction entry 244 239 Retained earnings brought forward 4,607 4,012 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393	-	370	370	
Retained earnings brought forward 4,607 4,012 Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393		244	239	
Total retained earnings 5,221 4,622 Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393	* *			
Treasury shares (3,342) (3,120) Total shareholders' equity 21,930 21,553 Valuation and translation adjustments 1,481 1,840 Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393				
Total shareholders' equity Valuation and translation adjustments Valuation difference on available-for-sale securities Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393	_			
Valuation and translation adjustments1,4811,840Valuation difference on available-for-sale securities1,4811,840Total valuation and translation adjustments1,4811,840Total net assets23,41123,393	-			
Valuation difference on available-for-sale securities1,4811,840Total valuation and translation adjustments1,4811,840Total net assets23,41123,393	* *	21,930	21,333	
Total valuation and translation adjustments 1,481 1,840 Total net assets 23,411 23,393		1 401	1.040	
Total net assets 23,411 23,393				
Total liabilities and net assets 41,404 40,548		-		
	Total liabilities and net assets	41,404	40,548	

Non-consolidated statements of income

		(Millions of yen)	
	Fiscal year ended	Fiscal year ended	
	September 30, 2022	September 30, 2023	
Net sales	33,937	37,498	
Cost of sales			
Beginning merchandise inventory	9,769	8,719	
Cost of purchased goods	12,369	14,506	
Total	22,139	23,226	
Ending merchandise inventory	8,719	8,533	
Cost of goods sold	13,419	14,692	
Gross profit	20,518	22,805	
Selling, general and administrative expenses	21,936	22,480	
Operating profit (loss)	(1,417)	325	
Non-operating income			
Interest income	38	39	
Dividend income	32	37	
Rental income from real estate	401	287	
Compensation income	49	80	
Subsidies for employment adjustment	232	-	
Other	176	128	
Total non-operating income	930	572	
Non-operating expenses			
Interest expenses	43	56	
Foreign exchange losses	21	_	
Rental expenses on real estate	71	71	
Provision of allowance for doubtful accounts		149	
Provision for loss on business of subsidiaries and associates	4	_	
Other	8	10	
Total non-operating expenses	148	286	
Ordinary profit (loss)	(636)	611	
Extraordinary income	(***)	***	
Gain on sale of non-current assets	112	254	
Gain on sale of investment securities	0	0	
Compensation for forced relocation	_	230	
Penalty income	_	440	
Total extraordinary income	113	924	
Extraordinary losses	110	,21	
Loss on retirement of non-current assets	5	22	
Loss on valuation of shares of subsidiaries and associates	3	1,163	
Impairment losses	1,037	282	
Loss on store closings	57	74	
Total extraordinary losses	1,101	1,542	
Loss before income taxes			
-	(1,624)	(6)	
Income taxes - current	157	175	
Income taxes - deferred	27	(343)	
Total income taxes	185	(168)	
Profit (loss)	(1,809)	161	

Non-consolidated statements of changes in equity Fiscal year ended September 30, 2022

		Shareholders' equity						
		Capital surplus Retained earnings			gs.			
					Othe	er retained earn	ings	
	Share capital	Legal capital surplus	Total capital surplus	Legal retained earnings	Reserve for tax purpose reduction entry	General reserve	Retained earnings brought forward	Total retained earnings
Balance at beginning of period	5,305	14,745	14,745	370	248	9,300	(2,315)	7,603
Cumulative effects of changes in accounting policies			_				10	10
Restated balance	5,305	14,745	14,745	370	248	9,300	(2,305)	7,613
Changes during period								
Reversal of reserve for tax purpose reduction entry			_		(4)		4	-
Dividends of surplus			-				(582)	(582)
Reversal of general reserve			_			(9,300)	9,300	_
Profit			_				(1,809)	(1,809)
Purchase of treasury shares			-					-
Net changes in items other than shareholders' equity			_					_
Total changes during period	-	-	_	-	(4)	(9,300)	6,912	(2,392)
Balance at end of period	5,305	14,745	14,745	370	244	-	4,607	5,221

	Sharehold	ers' equity	Valuation ar adjust		
	Treasury shares	Total shareholders' equity	Valuation difference on available-for- sale securities	Total valuation and translation adjustments	Total net assets
Balance at beginning of period	(3,342)	24,312	1,682	1,682	25,994
Cumulative effects of changes in accounting policies		10		I	10
Restated balance	(3,342)	24,322	1,682	1,682	26,005
Changes during period					
Reversal of reserve for tax purpose reduction entry				1	
Dividends of surplus		(582)		_	(582)
Reversal of general reserve		-		-	-
Profit		(1,809)		-	(1,809)
Purchase of treasury shares	(0)	(0)		_	(0)
Net changes in items other than shareholders' equity		-	(201)	(201)	(201)
Total changes during period	(0)	(2,392)	(201)	(201)	(2,593)
Balance at end of period	(3,342)	21,930	1,481	1,481	23,411

	Shareholders' equity							
		Capital surplus			Retained earnings			
Share capital					Other retained earnings			
	Share capital	Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Reserve for tax purpose reduction entry	Retained earnings brought forward	Total retained earnings
Balance at beginning of period	5,305	14,745	=	14,745	370	244	4,607	5,221
Changes during period								
Reversal of reserve for tax purpose reduction entry				-		(4)	4	-
Dividends of surplus				_			(583)	(583)
Profit				_			161	161
Purchase of treasury shares				-				-
Disposal of treasury shares			(177)	(177)				-
Transfer of loss on disposal of treasury shares			177	177			(177)	(177)
Net changes in items other than shareholders' equity				_				-
Total changes during period	-	-	_	_	-	(4)	(595)	(599)
Balance at end of period	5,305	14,745	-	14,745	370	239	4,012	4,622

	Shareholders' equity		Valuation ar adjust		
	Treasury shares	Total shareholders' equity	Valuation difference on available-for- sale securities	Total valuation and translation adjustments	Total net assets
Balance at beginning of period	(3,342)	21,930	1,481	1,481	23,411
Changes during period					
Reversal of reserve for tax purpose reduction entry		_		_	_
Dividends of surplus		(583)		-	(583)
Profit		161		_	161
Purchase of treasury shares	(0)	(0)		_	(0)
Disposal of treasury shares	222	45		_	45
Transfer of loss on disposal of treasury shares		-		=	_
Net changes in items other than shareholders' equity		_	359	359	359
Total changes during period	222	(377)	359	359	(18)
Balance at end of period	(3,120)	21,553	1,840	1,840	23,393